### PLAISIO COMPUTERS S.A.



## **INTERIM FINANCIAL REPORT**

## OF THE PERIOD FROM JANUARY 1<sup>st</sup> TO MARCH 31<sup>st</sup> 2011

S.A. REG. No 16601/06/B/88/13 Thesi skliri magoula attica

### PLAISIO COMPUTERS S.A.

FINANCIAL REPORT JANUARY 1st to MARCH 31<sup>st</sup> 2011

It is asserted that this Interim Financial Report (01.01.11-31.03.11) is the one approved by the Board of Directors on May 3d 2011 and is posted on <u>www.plaisio.gr</u> and will remain at the disposal of the investing public for five years after its publication.

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## Comprehensive Income Statement (Figures in thousand €)

		THE G	ROUP	THE CO	MPANY
	Note	01/01 -	01/01 -	01/01 -	01/01 -
		31/03/11	31/03/10	31/03/11	31/03/10
Turnover	5	82.850	101.545	81.719	100.869
Cost of Sales		(66.562)	(85.122)	(65.764)	(84.790)
Gross Profit		16.289	16.423	15.955	16.078
Other operating income		27	129	26	129
Distribution/Selling expenses		(11.799)	(13.261)	(11.560)	(13.037)
General Administrative		, , ,	· · ·	, , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , ,
expenses		(1.508)	(1.595)	(1.428)	(1.495)
Other expenses		(846)	(193)	(846)	(193)
EBIT		2.163	1.502	2.146	1.482
Financial Income		260	144	259	144
Financial expenses		(482)	(542)	(478)	(533)
Profit / (loss) from associates		36	36	-	-
Earnings before taxes		1.976	1.140	1.927	1.092
Income taxes	20	(482)	(302)	(481)	(301)
Earnings after taxes		1.495	837	1.446	792
Equity Holders of the parent		1.495	837	1.446	792
Minority interest		0	0	-	-
Other Comprehensive					
Income after taxes	19	27	(66)	27	(66)
Total Comprehensive Income					
after taxes		1.522	771	1.474	725
Equity Holders of the parent		1.522	771	1.474	725
Minority interest		0	0	-	
Basic earnings per share	23	0,0677	0,0379	0,0655	0,0359
Diluted earnings per	23			-,	-,
share		0,0677	0,0379	0,0655	0,0359
EBITDA		3.154	2.603	3.134	2.570

The notes on the accounts are an indispensable part of the attached financial statements.

## STATEMENT OF FINANCIAL POSITION

## (Figures in thousand €)

		THE G	ROUP	THE CO	MPANY
Assets		31/03/2011	31/12/2010	31/03/2011	<u>31/12/2010</u>
	Note				
Non current accose					
Non current assets	_	26.022	27.207	26.007	27 207
Tangible fixed assets	5	36.832	37.307	36.807	37.287
Intangible fixed assets	5	1.196	1.259	1.187	1.249
Investments in subsidiaries Investments in associates	6 6	0 1.742	0 1.706	3.222 1.298	3.222 1.298
Other investments	7	480	480	480	480
Deferred tax assets	, 15	1.464	1.073	1.388	998
Other non current assets	8	840	833	840	833
other non-current assets	Ū	42.555	42.659	45.224	45.367
Current assets					
Inventories	9	31.081	34.781	30.385	34.053
Trade receivables	10	30.055	33.719	30.187	33.926
Other receivables	11	4.447	3.721	4.365	3.642
Cash and cash equivalents	12	18.887	24.801	18.677	24.533
		84.469	97.023	83.615	96.154
		127.024	139.682	128.839	141.522
Shareholders' Equity and Liabilities					
Share capital	13	7.066	7.066	7.066	7.066
Additional paid-in capital	13	11.961	11.961	11.961	11.961
Reserves		24.053	24.025	24.053	24.025
Retained Earnings		8.722	7.227	10.927	9.481
Dividends	24	1.104	1.104	1.104	1.104
		52.906	51.383	55.111	53.637
				04 577	24,000
Long term banking liabilities Provision for pensions and	14	21.577	21.898	21.577	21.898
similar commitments	16	586	549	586	549
Long term provisions	17	1.599	1.528	1.599	1.528
Differed Income	18	1.900	1.939	1.901	1.939
		25.663	25.914	25.663	25.914
Suppliers and related					
liabilities	19	34.728	47.234	34.429	46.958
Tax liabilities		3.895	4.843	3.832	4.724
Short term banking liabilities	14	1.243	1.349	1.243	1.349
Short term provisions Other short term liabilities	17	608	608	608	608
	19	7.982	8.351	7.953	8.331
		48.455	62.385	48.065	61.971
Total Shareholders' Equity and Liabilities		127.024	139.682	128.839	141.522

# Statement of changes in net equity (Figures in thousand €)

#### Consolidated statement of changes in net equity

	Share	Additional paid	Reserves and earnings carried	
	Capital	in capital	forward	Total
Net equity balance at the beginning of the period (1 <sup>st</sup> of				
January 2010)	7.066	11.961	32.358	51.386
Total Comprehensive Income Net equity balance at the end of	0	0	771	771
the period (31 <sup>st</sup> of March 2010)	7.066	11.961	33.129	52.157
Net equity balance at the beginning of the period (1 <sup>st</sup> of				
January 2011)	7.066	11.961	32.355	51.383
Total Comprehensive Income	0	0	1.523	1.523
Net equity balance at the end of				
the period (31 <sup>st</sup> of March 2011)	7.066	11.961	33.878	52.906

The notes on the accounts are an indispensable part of the attached financial statements.

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### Company statement of changes in net equity

	Share Capital	Additional paid in capital	Reserves and earnings carried forward	Total
Net equity balance at the				
beginning of the period (1 <sup>st</sup> of				
January 2010)	7.066	11.961	34459	53.487
Total Comprehensive Income	0	0	725	725
Net equity balance at the end of	-	-		
the period (31 <sup>st</sup> of March 2010)	7.066	11.961	35.184	54.212
Net equity balance at the beginning of the period (1 <sup>st</sup> of				
January 2011)	7.066	11.961	34.609	53.637
Total Comprehensive Income	0	0	1.474	1.474
Net equity balance at the end of				
the period (31 <sup>st</sup> of March 2011)	7.066	11.961	36.083	55.111

The notes on the accounts are an indispensable part of the attached financial statements.

### **Cash Flow Statement**

### (Figures in thousand €)

	THE GI	ROUP	THE CO	MPANY
	01/01-	01/01 -	01/01-	01/01-
Operating Activities	31/03/11	31/03/10	31/03/11	31/03/10
Profits before taxes	1.976	1.140	1.927	1.093
Plus / less adjustments for:				
Depreciation / amortization	1.029	1.101	1.026	1.089
Depreciation of subsidies	(38)	0	(38)	0
Devaluation of Investments	0	0	0	0
Provisions	38	25	38	28
Exchange differences	0	0	0	0
Results (income, expenses, profit and loss) from investing activities			-	-
	(26)	71	11	71
Interest expenses and related costs	222	398	219	389
Plus/less adjustments for changes in working capital or related to operating activities				
Decrease / (increase) in inventories	3.701	4.874	3.668	4.901
Decrease / (increase) in receivables	2.932	(2.407)	3.008	(2.308)
(Decrease) / increase in liabilities (except for banks)	(12.846)	(15.745)	(12.878)	(15.621)
Less:				
Interest charges and related expenses paid	(477)	(512)	(473)	(503)
Income taxes paid	(1.757)	(1.915)	(1.700)	(1.855)
Total inflows / (outflows) from operating activities (a)	(5.244)	(12.970)	(5.192)	(12.718)
Investing Activities		<b>, , ,</b>		
Acquisition of subsidiaries, affiliated companies, joint ventures and				
other investments	0	0	0	0
Purchase of tangible and intangible fixed assets	(502)	(1.233)	(495)	(1.231)
Earnings from sales of tangible, intangible fixed assets and other				
investments	0	0	0	0
Collected subsidies	0	0	0	0
Received interest	260	144	259	144
Received dividends	0	0	0	0
Total inflows / (outflows) from investing activities (b)	(243)	(1.089)	(236)	(1.087)
Financing Activities				
Proceeds from share capital increase	0	0	0	0
Proceeds from issued loans	0	8.383	0	8.383
Payments of loans	(428)	(321)	(428)	(321)
Payments of financial leasing liabilities (capital installments)	0	0		0
Dividends paid	0	0		0
Total inflows / (outflows) from financing activities (c)	(428)	8.062	(428)	8.062
Net increase / (decrease) in cash and cash equivalents for				
the period (a) + (b) + (c)	(5.915)	(5.997)	(5.856)	(5.743)
Cash and cash equivalents at the beginning of the period	24.801	9.956	24.533	9.452
Cash and cash equivalents at the end of the period	18.887	3.958	18.677	3.708

The notes on the accounts are an indispensable part of the attached financial statements.

#### **Notes to the Interim Financial Statements**

#### 1. General information

These financial statements include the interim financial statements of the company PLAISIO COMPUTERS S.A. (the "Company") and the consolidated interim financial statements of the Company and its subsidiaries (together "the Group").

PLAISIO COMPUTERS S.A. was founded in 1988 and is listed in the Athens Stock Exchange since 1999. The company's headquarters are located in Thesi Skliri, Magoula, Attica 19 600 (Num. M.A.E 16601/06/B/88/13). The Company assembles and trades PCs, Telecommunication and Office Equipment.

The Board of Directors of PLAISIO COMPUTERS S.A. approved the financial statements for the period ending on March 31<sup>st</sup> 2011 on the May 3d 2011.

#### 2. Summary of significant accounting policies

#### 2.1. Basis of Preparation of Financial Statements

These Company and consolidated financial statements have been prepared by management in accordance with the International Financial Reporting Standards (IFRS) and Interpretations by the International Financial Reporting Interpretations Committee (IFRIC), as they have been adopted by the European Union and IFRS that have been issued by the International Accounting Standards Board (IASB).

The accounting principles that have been used in the preparation and presentation of the interim financial statements are in accordance with those used for the preparation of the Company and Group financial statements as of December 31, 2010 as were published on the website of the Company for information purposes.

The financial statements have been prepared under the historical cost convention as modified by the revaluation of investment property at fair value.

The preparation of the Financial Statements, in conformity with IFRS, requires the use of certain estimates and assumptions which affect the balances of the assets and liabilities, the contingencies disclosure as at the balance sheet date of the financial statements and the amounts of income and expense relating to the reporting year. These estimates are based on the best knowledge of the Company's and Group's management in relation to the current conditions and actions.

Any differences between amounts in the primary financial statements and similar amounts detailed in the explanatory notes are due to rounding of figures.

#### 2.2. New standards, interpretation and amendments to standards

#### New standards, amendments to standards and interpretations

Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current financial year and subsequent years. The Group's evaluation of the effect of these new standards, amendments to standards and interpretations is as follows:

#### Standards and Interpretations effective for the current financial year

### IAS 24 (Revised) "Related Party Disclosures"

This amendment attempts to reduce disclosures of transactions between government-related entities and clarify related-party definition. More specifically, it removes the requirement for government-related entities to disclose details of all transactions with the government and other government-related entities, clarifies and simplifies the definition of a related party and requires the disclosure not only of the relationships, transactions and outstanding balances between related parties, but of commitments as well in both the consolidated and the individual financial statements. This revision does not affect the Group's financial statements.

#### IAS 32 (Amendment) "Financial Instruments: Presentation"

This amendment clarifies how certain rights issues should be classified. In particular, based on this amendment, rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency are equity instruments if the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments. This amendment is not relevant to the Group.

#### IFRIC 19 "Extinguishing Financial Liabilities with Equity Instruments"

This interpretation addresses the accounting by the entity that issues equity instruments to a creditor in order to settle, in full or in part, a financial liability. This interpretation is not relevant to the Group.

## IFRIC 14 (Amendment) "The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction"

The amendments apply in limited circumstances: when an entity is subject to minimum funding requirements and makes an early payment of contributions to cover those requirements. The amendments permit such an entity to treat the benefit of such an early payment as an asset. This interpretation is not relevant to the Group.

#### Amendments to standards that form part of the IASB's 2010 annual improvements project

The amendments set out below describe the key changes to IFRSs following the publication in May 2010 of the results of the IASB's annual improvements project. Unless otherwise stated the following amendments do not have a material impact on the Group's financial statements.

#### IFRS 3 "Business Combinations"

The amendments provide additional guidance with respect to: (i) contingent consideration arrangements arising from business combinations with acquisition dates preceding the application of IFRS 3 (2008); (ii) measuring non-controlling interests; and (iii) accounting for share-based payment transactions that are part of a business combination, including un-replaced and voluntarily replaced share-based payment awards.

#### IFRS 7 "Financial Instruments: Disclosures"

The amendments include multiple clarifications related to the disclosure of financial instruments.

## IAS 1 "Presentation of Financial Statements"

The amendment clarifies that entities may present an analysis of the components of other comprehensive income either in the statement of changes in equity or within the notes.

#### IAS 27 "Consolidated and Separate Financial Statements"

The amendment clarifies that the consequential amendments to IAS 21, IAS 28 and IAS 31 resulting from the 2008 revisions to IAS 27 are to be applied prospectively.

#### IAS 34 "Interim Financial Reporting"

The amendment places greater emphasis on the disclosure principles that should be applied with respect to significant events and transactions, including changes to fair value measurements, and the need to update relevant information from the most recent annual report.

#### IFRIC 13 "Customer Loyalty Programs"

The amendment clarifies the meaning of the term 'fair value' in the context of measuring award credits under customer loyalty programmes.

#### Standards and Interpretations effective from periods beginning on or after 1 January 2012

**IFRS 9 "Financial Instruments"** (effective for annual periods beginning on or after 1 January 2013) IFRS 9 is the first Phase of the Board's project to replace IAS 39 and deals with the classification and measurement of financial assets and financial liabilities. The IASB intends to expand IFRS 9 in subsequent phases in order to add new requirements for impairment and hedge accounting. The Group is currently investigating the impact of IFRS 9 on its financial statements. The Group cannot currently early adopt IFRS 9 as it has not been endorsed by the EU. Only once approved will the Group decide if IFRS 9 will be adopted prior to 1 January 2013.

## **IAS 12 (Amendment) "Income Taxes"** (effective for annual periods beginning on or after 1 January 2012)

The amendment to IAS 12 provides a practical approach for measuring deferred tax liabilities and deferred tax assets when investment property is measured using the fair value model in IAS 40 "Investment Property". This amendment has not yet been endorsed by the EU.

## **IFRS 7 (Amendment) "Financial Instruments: Disclosures" – transfers of financial assets** (effective for annual periods beginning on or after 1 July 2011)

This amendment sets out disclosure requirements for transferred financial assets not derecognised in their entirety as well as on transferred financial assets derecognised in their entirety but in which the reporting entity has continuing involvement. It also provides guidance on applying the disclosure requirements. This amendment has not yet been endorsed by the EU.

### 3. Critical accounting estimates and judgments

Estimates and judgments of the Management are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### Critical accounting estimates and judgments

The Group makes estimates and assumptions concerning the future. There are no estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next 12 months.

In the financial statements of March  $31^{st}$  2011 have been preserved the basic accounting principles of the Balance Sheet of December  $31^{st}$  2010.

## 4. Segment information (Amounts in th euro)

The segment results for the year ended 31 March 2011 were as follows:

	Segment reporting				
<u>01.01-31.03.2011</u>	Office equipment	Computer and digital equipment	Telecom equipment	Non specified	Total
Total Gross Sales per					
segment	24.654	50.230	7.968	673	83.525
Inter company Sales	(330)	(304)	(40)	0	(674)
Revenue From External					
Customers.	24.324	49.926	7.928	673	82.850
EBITDA	1.184	1.523	339	108	3.154
Operating profit / (loss)					
EBIT	812	1.044	232	74	2.163
Finance cost					(187)
Income tax expense					(482)
Profits / (losses) after				-	
taxes					1.495

The segment results for the year ended 31 March 2010 were as follows:

	Segment reporting				
<u>01.01-31.03.2010</u>	Office equipment	Computer and digital equipment	Telecom equipment	Non specified	Total
Total Gross Sales per					
segment	26.960	66.669	8.558	632	102.819
Inter company Sales	(330)	(928)	(15)	0	(1.274)
Revenue From External					
Customers.	26.630	65.740	8.543	632	101.545
EBITDA	918	1.294	309	83	2.603
Operating profit / (loss)					
EBIT	529	746	178	48	1.502
Finance cost					(363)
Income tax expense					(302)
Profits / (losses) after				=	
taxes					837

These financial statements and notes on the financial statements have been translated to English from the original statutory notes that have been prepared in the Greek language. In the event that differences exist between this translation and the original Greek language financial statements, the Greek language financial statements will prevail over this document for the documen

The assets and liabilities per segment are analyzed as follows:

	Office	Computer and digital	Telecom	
31/03/2011	equipment	equipment	equipment	Total
Assets of the segment	17.949	37.337	5.850	61.136
Non distributed Assets	-	-	-	65.888
Consolidated Assets	17.949	37.337	5.850	127.024

31/03/2011	Office equipment	Computer and digital equipment	Telecom equipment	Total
Segment Liabilities	9.756	21.785	3.187	34.728
Non distributed Liabilities	-		-	92.296
Consolidated Liabilities	9.756	21.785	3.187	127.024
	Office	Computer and digital	Telecom	
31/12/2010	equipment	equipment	equipment	Tota
<b>31/12/2010</b> Assets of the segment				Total
	<b>equipment</b> 19.243	<b>equipment</b> 42.971	equipment 6.286	Total 68.500 71.182

	Office	Computer and digital	Telecom	
31/12/2010	equipment	equipment	equipment	Total
Segment Liabilities	13.269	29.631	4.334	47.234
Non distributed Liabilities	-	-	-	92.448
Consolidated Liabilities	13.269	29.631	4.334	139.682

The home-country of the Company – which is also the main operating country – is Greece. The Group is activated mainly in Greece, while it is also activated in Bulgaria.

	Sales	Total Assets
	01.01.2011 - 31.03.2011	31.03.2011
Greece	81.719	128.839
Bulgaria	1.806	1.533
	82.850	127.024

	Sales	Total Assets
	01.01.2010 - 31.03.2010	31.12.2010
Greece	100.869	128.839
Bulgaria	1.951	1.629
	101.545	127.024

### 5. Tangible and Intangible Assets

## (Figures in thousand €)

The tangible and intangible assets of the Group and the Company are analyzed as follows:

## **Tangible & Intangible Assets**

THE GROUP						
	Land & Buildings	Furniture & Other Equipment	Tangible Assets under construction	Intangible Assets	Total	
Acquisition Cost						
Book Value on January 1 <sup>st</sup> 2011	41.035	18.581	726	5.587	65.929	
Additions	0	66	434	2	502	
Reductions	(11)	(11)	0		(22)	
Transfers	0	0	0	0	0	
Book value on March 31 <sup>st</sup> 2011	41.024	18.636	1.160	5.589	66.409	
Depreciation						
Book Value on January 1 <sup>st</sup> 2011	(10.159)	(12.875)	0	(4.328)	(27.362)	
Additions	(504)	(461)	0	(65)	(1.029)	
Reductions	0		0		11	
Transfers	0	0	0		0	
Book value on March 31 <sup>st</sup> 2011	(10.663)	(13.326)	0		(28.381)	
Remaining value on March 31 <sup>st</sup> 2011	30.361	5.311	1.160	1.196	38.029	
Remaining value on December 31 <sup>st</sup> 2010	30.875	5.706	726	1.259	38.566	

	THE GROU	Ρ			
	Land & Buildings	Furniture & Other Equipment	Tangible Assets under construction	Intangible Assets	Total
Acquisition Cost					
Book Value on January 1 <sup>st</sup> 2010	40.310	19.497	132	5.841	65.780
Additions	17.156	3.874	542	996	22.569
Reductions	(17.491)	(5.093)	0	(1.282)	(23.867)
Transfers	368	62	(430)	0	0
Book value on March 31 <sup>st</sup> 2010	40.343	18.340	245	5.554	64.482
Depreciation					
Book Value on January 1 <sup>st</sup> 2010	(8.734)	(12.270)	0	(4.378)	(25.381)
Additions	(522)	(502)	0	(77)	(1.100)
Reductions	658	· · · ·	0		2.460
Transfers	0	0	0		0
Book value on March 31 <sup>st</sup> 2010	(8.597)	(11.324)	0	(4.100)	(24.022)
Remaining value on March 31 <sup>st</sup> 2010	31.746	7.015	245	1.454	40.460
Remaining value on December 31 <sup>st</sup> 2009	31.576	7.228	132	1.463	40.399

### Tangible & Intangible Assets

Tangible & Intangible Assets

THE COMPANY					
	Land & Buildings	Furniture & Other Equipment	Tangible Assets under construction	Intangible Assets	Total
Acquisition Cost					
Book Value on January 1 <sup>st</sup> 2011	41.035	18.254	726	5.537	65.552
Additions	0	59	434	2	495
Reductions	(11)	(11)	0	0	(22)
Transfers	0	0	0	0	0
Book value on March 31 <sup>st</sup> 2011	41.024	18.302	1.160	5.539	66.025
Depreciation					
Book Value on January 1 <sup>st</sup> 2011	(10.159)	(12.568)	0	(4.288)	(27.016)
Additions	(504)	(459)	0	(64)	(1.026)
Reductions	0	11	0	0	11
Transfers	0	0	0	0	0
Book value on March 31 <sup>st</sup> 2011	(10.663)	(13.016)	0		(28.031)
Remaining value on March 31 <sup>st</sup> 2011	30.361	5.286	1.160	1.187	37.995
Remaining value on December 31 <sup>st</sup> 2010	30.875	5.686	726	1.249	38.536

Tangible & Intangible Assets

THE COMPANY						
	Land & Buildings	Furniture & Other Equipment	Tangible Assets under construction	Intangible Assets	Total	
Acquisition Cost						
Book Value on January 1 <sup>st</sup> 2010	40.310	19.175	132	5.796	65.413	
Additions	17.156	3.873	543	996	22.567	
Reductions	(17.491)	(5.094)	0		(23.867)	
Transfers	369	62	(430)	0	0	
Book value on March 31 <sup>st</sup> 2010	40.343	18.015	245	5.510	64.114	
Depreciation						
Book Value on January 1 <sup>st</sup> 2010	(8.734)	(11.994)	0	(4.342)	(25.070)	
Additions	(522)	(490)	0	(77)	(1.089)	
Reductions	658	1.447	0		2.460	
Transfers	0	0	0		0	
Book value on March 31 <sup>st</sup> 2010	(8.597)	(11.037)	0	(4.063)	(23.698)	
Remaining value on March 31 <sup>st</sup> 2010	31.746	6.978	245	1.447	40.416	
Remaining value on December 31 <sup>st</sup> 2009	31.576	7.181	132	1.455	40.344	

There are no mortgages or collateral on the tangible fixed assets of the Group and the Company. Intangible assets include mainly bought software and licenses for software (SAP R3, BW, CRM etc.).

Due to the change of the useful life in some categories of the tangible and intangible assets, depreciation was calculated on the un-depreciated value of the fixed assets as it was depicted January 1st 2010, which changed the table of fixed assets. So, the total acquisition of fixed assets of the Group and the Company for the 12M 2010 amounted to 1.233 thousand  $\in$  and 1.231 thousand  $\in$  respectively. For the first Quarter of 2011, the total acquisition of fixed assets for the Group and the Company was 492 th.  $\in$  and 485 th. respectively.

The company has reevaluated the value of its fixed assets according to law2065/1992, only in its tax base, since the company applies IFRS and observes the rules of the IFRS (Ministry of Economics 117/29.12.2009).

## 6. Group Structure and method of consolidation(Figures in thousand €)

The companies that are included in the interim financial statements are the following:

Company	Activity	Seat-	%	Connection	Consolidation
		Country	Percentage		Method
PLAISIO	Trade of PCs				
COMPUTERS SA	and Office	Greece	Parent	Parent	-
	Products				
PLAISIO	Trade of PCs				
COMPUTERS JSC	and Office	Bulgaria	100%	Direct	Total Consolidation
	Products				
	Development				
	and				
PLAISIO ESTATE SA	Management	Greece	20%	Direct	Net Equity
	of Real				
	Estate				
	Development				
PLAISIO ESTATE	and				
JSC	Management	Bulgaria	20%	Direct	Net Equity
350	of Real				
	Estate				
	Organization				
ELNOUS SA	of Scientific	Greece	24%	Direct	Net Equity
	Seminars				

Participation in subsidiaries is the participation of the parent company PLAISIO COMPUTERS S.A. in the share capital of the fully consolidated PLAISIO COMPUTERS JSC. The percentage of participation of the parent company is 100% and no minority rights arise. In the company's financial statements the participation in subsidiaries is displayed in cost. In the consolidated financial statements participation in subsidiaries is omitted. The value of participation in subsidiaries on March 31<sup>st</sup> 2011 and December 31<sup>st</sup> 2010 was:

Participation of parent company in subsidiaries	31/03/2011	31/12/2010
PLAISIO COMPUTERS JSC	3.222	3.222

The residing in Sofia Bulgaria company Plaisio Computers JSC decided to increase its share capital by 1.662.455,50 Lev (850.000 euro), based on the current exchange rate). The increase will be covered in cash and by issuing new shares. The above mentioned increase is going to be covered fully by the parent company, Plaisio Computers S.A., which has paid the relevant amount and the issuing of new shares is pending.

The participation in affiliated companies on March 31<sup>st</sup> 2011 and December 31<sup>st</sup> 2010 is analyzed as follows:

PARTICIPATION IN AFFILIATED COMPANIES	THE GROUP		THE CO	MPANY
	<u>31/03/2011</u>	<u>31/12/2010</u>	<u>31/03/2011</u>	<u>31/12/2010</u>
PLAISIO Estate S.A.	1.500	1.467	1.087	1.087
ELNOUS S.A.	0	0	0	0
PLAISIO Estate J.S.C.	242	239	212	212
	1.742	1.706	1.298	1.298
Minus: Provision for devaluation				
(ELNOUS)	0	0	0	0
	1.742	1.706	1.298	1.298

The participation in affiliated companies is presented at cost in the Company's financial statements.

The company with the name Elnous SA, to which the company participates by 24%, given its decision of September25th 2008 decision of the General Shareholders Meeting decided to liquidate the company. On March 15th 2010, the product of the liquidation was distributed, after having deregistered the company. So, from the second quarter of the current year the company was dissolved.

## 7. Other long-term Investments (Figures in thousand €)

Other investments consist of portfolio investments in companies not listed in organized stock markets. According to IAS 32 and 39, these investments are displayed in the financial statements at their cost of acquisition less any provision for devaluation. Other long-term investments on March 31<sup>st</sup> 2011 are analyzed as follows:

OTHER LONG-TERM INVESTMENTS	THE GROUP		THE CO	MPANY
	<u>31/03/2011</u>	<u>31/12/2010</u>	<u>31/03/2011</u>	<u>31/12/2010</u>
High-tech Park Acropolis Athens S.A.	449	449	449	449
High-tech Park Technopolis Thessalonica	19	19	19	19

	480	480	480	480
Interaction Connect S.A.	12	12	12	12
S.A.				

The participation of the company in the above companies on March 31<sup>st</sup> 2011 was:

	Percentage of	Country of
	<b>Participation</b>	<b>Incorporation</b>
High-tech Park Acropolis Athens S.A.	3,46%	Greece
High-tech Park Technopolis Thessalonica		
S.A.	2,24%	Greece
Interaction Connect S.A.	14,3%	Luxembourg

# 8. Other non-current assets (Figures in thousand €)

Other non-current assets include long-term guarantees and receivables that are going to be collected after the end of the following period. In particular, other non-current assets on March 31<sup>st</sup> 2011 are analyzed as follows:

Other non-current assets	THE GROUP		THE COI	MPANY
	<u>31/03/2011</u>	<u>31/12/2010</u>	<u>31/03/2011</u>	<u>31/12/2010</u>
Long-term guarantees	840	833	840	833
	840	833	840	833

## 9. Inventories

## (Figures in thousand €)

The Group and Company's inventories on March 31<sup>st</sup> 2011 are analyzed as follows:

Inventories	THE GROUP		THE COMPANY	
	<u>31/03/2011</u>	<u>31/12/2010</u>	<u>31/03/2011</u>	<u>31/12/2010</u>
Inventories of merchandise	34.586	37.128	33.852	36.356
Inventories of finished products	8	6	8	6
Inventories of raw materials	29	13	29	13
Inventories of consumables	320	329	320	329
Down payments to vendors	1.956	2.000	1.956	2.000
	36.899	39.476	36.165	38.704

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Minus: Provision for devaluation	(5.818)	(4.695)	(5.780)	(4.651)
Net realizable value of inventories	31.081	34.781	30.385	34.053

The Group takes all the necessary precautions (insurance, security) in order to minimize the risk and contingent damages from loss of inventory from natural disasters, thefts etc. The group is activated in the technology area, where the danger of technological devaluation is increased; the management examines constantly the net realizable value of stock and forms all the necessary provisions so that their value in the financial statements matches their true value. In the relevant period the group and the company formed an additional provision for devaluation of 1.123 th.  $\in$  and 1.129 th.  $\in$  respectively.

On 31/12/2010 the total inventory was 36.899 th. euro and 36.165 th. euro, while the provision for devaluation was 5.818 th. euro and 5.780 th. euro for the Group and for the Company respectively.

## 10. Trade and other receivables (Figures in thousand €)

The Group and Company's trade and other receivables on March 31<sup>st</sup> 2011 are analyzed as follows:

Trade and other receivables	THE GROUP		THE COMPANY	
	31/03/2011	31/12/2010	31/03/2011	31/12/2010
Receivables from customers	28.018	30.335	27.514	29.823
Cheques and bills receivables	4.366	4.961	4.366	4.961
Minus: Impairment	(2.329)	(1.584)	(2.263)	(1.519)
Net Receivables customers	30.055	33.712	29.617	33.265
Receivables from subsidiaries	0	0	570	653
Receivables from acossiates	0	7	0	7
Total	30.055	33.719	30.187	33.926

There is no concentration of credit risk in reliance to the receivables from customers since they are dispersed in a large number of customers.

All the above receivables are short-term and there is no need to discount them at the date of the balance sheet.

The changes in provisions of bad-debts are as follows:

	THE GROUP		THE COMPANY	
	2011	2010	2011	2010
Balance at 1 January	1.584	1.990	1.519	1.930
Additional provision	745	(406)	744	(411)
Balance at 31 March 2011 and 31 December 2010	2.329	1.584	2.263	1.519

The above mentioned bad debt provision includes specific and general bad debt provision. The receivables from subsidiaries and from the public sector are omitted in the formation of the bad debt

provision as it is estimated that there is no danger of non-collecting the receivables from the customers of these categories. In 2011, the results of the Group and the Company have been aggravated by a provision for bad debt of 745 thousand  $\in$  and 744 thousand  $\in$  respectively.

The receivables from customers will become overdue as follows:

		31/03/2011			31/12/2010		
	Receivables		Receivables	Receivables		Receivables	
	before	Impairment	after	before	Impairment	after	
THE COMPANY	Impairment		impairment	Impairment		impairment	
Receivables from subsidiaries	570	0	570	653	0	653	
Receivables from associates	0	0	0	7	0	7	
Not delayed	22.039	0	22.039	24.811	0	24.811	
Delayed 1 -90 days	5.119	(250)	4.869	5.267	(351)	4.916	
Delayed 91 - 180 days	835	(409)	426	654	(209)	445	
Delayed 181 + days	3.887	(1.604)	2.283	4.052	(959)	3.093	
Total	32.450	(2.263)	30.187	35.445	(1.519)	33.926	

		31/03/2011			31/12/2010		
	Receivables		Receivables	Receivables		Receivables	
	before	Impairment	after	before	impairment	after	
THE GROUP	Impairment		impairment	impairment		impairment	
Receivables from associates	0	0	0	7	0	7	
Not delayed	22.460	0	22.460	25.254	0	25.254	
Delayed 1 -90 days	5.142	(255)	4.887	5.272	(353)	4.919	
Delayed 91 - 180 days	844	(414)	430	667	(217)	450	
Delayed 181 + days	3.937	(1.659)	2.278	4.103	(1.014)	3.089	
Total	32.383	(2.329)	30.055	35.303	(1.584)	33.719	

## Other short –term receivables (Figures in thousand €)

The other short-term receivables of the Group and of the Company are analyzed as follows:

Other short-term receivables	THE GROUP		THE CO	MPANY
	31/03/2011	<u>31/12/2010</u>	<u>31/03/2011</u>	<u>31/12/2010</u>
Income tax assets	1.214	1.081	1.214	1.081
Deferred expenses	46	299	0	288
Other short-term receivables	3.186	2.342	3.151	2.273
	4.447	3.721	4.365	3.642

All the above receivables are short-term and there is no need to discount them at the date of the balance sheet.

The receivables from the public refer to withheld taxes, as well as to the debit balance of the account "Income Tax", whole other receivables refer to down payments, accommodation money to personnel and purchase discounts.

# 12. Cash and cash equivalents(Figures in thousand €)

Cash and cash equivalents represent cash in the cash register of the Group and the Company as well as time deposits available on first demand. Their analysis on March 31<sup>st</sup> 2011 and December 31<sup>st</sup> 2010 respectively was:

Cash and cash equivalents	THE GROUP		THE COMPANY	
	<u>31/03/2011</u>	<u>31/12/2010</u>	<u>31/03/2011</u>	<u>31/12/2010</u>
Cash in hand	969	2.283	923	2.246
Short-term bank deposits	1.918	11.018	1.754	10.788
Short-term bank time deposits	16.000	11.500	16.000	11.500
Total	18.886	24.801	18.677	24.533

The company on March  $31^{st}$  2011 had short term bank deposits of 16,0 m.  $\in$  in EFG EUROBANK ERGASIAS. The above mentioned are presented in the cash flow statement.

The Bank balances are deposited over 50% in one Banks, but no financial risk is recognized because of the high rating of the Banks.

### 13. Share capital and difference above par

The share capital of the company is analyzed as follows:

	Number of	Par Value	Share capital	Above par	Total
	shares				
1 <sup>st</sup> of January 2011	22.080.000	0,32	7.065.600	11.961.185	19.026.785
31 <sup>st</sup> of March 2011	22.080.000	0,32	7.065.600	11.961.185	19.026.785

The company's share capital consists of twenty-two million eighty thousand ordinary shares with a par value of thirty-two cents (0,32  $\in$ ) each. All issued shares are traded at the Athens Stock Exchange.

### 14. Loans

### (Figures in th. euro)

Loans	THE GROUP		THE COMPANY	
	31.03.2011	31.12.2010	31.03.2011	31.12.2010
Long Term Loans				
Bank Loans	0	0	0	0
Bond Loans	21.577	21.898	21.577	21.898
Total Long Term Loans	21.577	21.898	21.577	21.898
Short Term Loans				
		107		107
Bank Loans	0	107	0	107
Bond Loans	1.243	1.242	1.243	1.242
Total Short Term Loans	1.243	1.349	1.243	1.349
Total	22.819	23.247	22.819	23.247

The movements in borrowings are as follows:	THE GROUP	THE COMPANY	
Balance 01/01/2010	26.901	26.901	
Bond Loans	14.294	14,294	
Borrowings repayments	0	0	
Borrowings repayments	(17.947)	(17.947)	
Balance 31/12/2010	23.247	23.247	
Balance 01/01/2011	23.247	23.247	
Bond Loans	0	0	
Borrowings repayments	0	0	
Borrowings repayments	(427)	(427)	
Balance 31/03/2011	22.819	22.819	

The expiring dates of the total loans of the company are:

Expiring dates of Long Term Loans	THE GROUP		THE COMPANY	
	31.03.2011	31.12.2010	31.03.2011	31.12.2010
Between 1 and 2 years	7.843	7.843	7.843	7.843
Between 2 and 5 years	6.297	8.410	6.297	8.410
Over 5 years	7.437	5.645	7.437	5.645
	21.577	21.898	21.577	21.898

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The long term bank loans that appear in the financial statements of the Group and of the Company refer to:

- 1. 12year Bond Loan, non-convertible to stocks from the National Bank of Greece S.A. for the remaining amount of 4.820 th euro
- 2. 5-year Bond Loan, non-convertible to stocks from the Alpha Bank S.A. for 6.000 th euro
- 3. 7-year common Bond Loan non convertible to stocks of 12.000 th euro with a two-year grant period. The amount of 10.800 th. euro was contracted with EFG EUROBANK Cyprus Ltd and 1.200 th euro with EFG EUROBANK ERGASIAS Ltd.

The weighted interest rate is to 3,99%, the remaining open line concerning the short-term loans comes up to 32,5 m.  $\in$ .

The long term Bond loan of  $\in$  6.426 th. (initial amount) which the company has with NBG has the three following financial covenants of the company's financial statements:

a) Total Borrowings (-) Cash & Cash equivalents over EBITDA to be throughout the Bond Loan less or equal to 4,50.

b) The sum of Short term and Long term Liabilities to the Total equity to be throughout the Bond Loan less or equal to 2,75.

c) EBITDA over Financial Expense Minus Financial Income to be throughout the Bond Loan greater or equal to 3,50.

For the long term bond loans of 6.000 th. with  $\tau\eta\nu$  Alpha Bank has the three following financial covenants of the company's financial statements:

a) Total Borrowings (-) Cash& Cash equivalents over EBITDA to be throughout the Bond Loan less or equal to 4,50.

b) The sum of Short term and Long term Liabilities to the Total equity to be throughout the Bond Loan less or equal to 2,75.

c) EBITDA over Financial Expense Minus Financial Income to be throughout the Bond Loan greater or equal to 3,50.

For the long term bond loans of 12.000 th. with Eurobank has the three following financial covenants of the consolidated financial statements which are evaluated at the half year and end of the year financial statements:

a) Total Borrowings (-) Cash& Cash equivalents over EBITDA to be throughout the Bond Loan less or equal to 4,50.

b) The sum of Short term and Long term Liabilities to the Total equity to be throughout the Bond Loan less or equal to 2,75.

c) EBITDA over Financial Expense Minus Financial Income to be throughout the Bond Loan greater or equal to 3,50.

I the Company has complied to the above mentioned covenants of the company's financial statements.

## **15.** Differed income tax (Figures in th. euro)

According to the above tax rates, the deferred income tax is analyzed as follows:

	THE GROUP		THE COMPANY	
Differed tax liabilities	31.03.2011	<b>31.12.2010</b> 683	31.03.2011	<b>31.12.2010</b> 683
	685		685	
Differed tax assets	2.149	1.756	2.073	1.680
	1.464	1.073	1.388	998

The Deferred tax assets and receivables are offset when there is a legal right that makes it applicable to offset current net tax assets over liabilities and when the Deferred taxes refer to the same tax authority.

Differed tax liabilities and receivables are presented offset in the figure "Deferred Tax Assets"

# 16. Provisions for pensions and similar commitments(Figures in thousand €)

The company, for the period 2010, had an independent actuarial study done on personnel compensation. The provision for pensions and similar commitments for March 31<sup>st</sup> 2011 and December 31<sup>st</sup> 2010, based on the aforementioned studies was:

	THE GROU	THE COM	PANY	
Provision for personnel				
compensation	31.03.2011	2010	31.03.2011	2010
Opening Balance	549	477	549	477
Additional provision for the				
period	38	71	38	71
Minus: reversed provisions	0	0	0	0
Closing Balance	586	549	586	549

The main actuarial principals used were:

	THE GRO	OUP	THE COMPANY		
Main actuarial principals	31.03.2011	31.12.2010	31.03.2011	31.12.2010	
Discount rate	3,10%	3,10%	3,10%	3,10%	
Rate of compensation increase	,	,	,	,	
Average future working life	4%	4%	4%	4%	
	1,04 year	1,04 year	1,04 year	1,04 year	

According to IAS 19, the interest rate used for the calculation of present values of pension and similar commitments has to be determined based on the current performance of high quality corporate bonds. Thus, taking into consideration the interest rate curve at the date the estimate was formed (31/12/2010) and the estimated time of payment of benefits, it was estimated that the weighted average interest rate was 3,1%.

## 17. Provisions

## (Figures in thousand €)

The balances of accounts of provisions for the Group and the Company on March 31<sup>st</sup> 2011 are analyzed respectively as follows:

PROVISIONS		THE G	ROUP	THE COMPANY	
	Note	<u>31/03/2011</u>	<u>31/12/2010</u>	<u>31/03/2011</u>	<u>31/12/2010</u>
Long-term provisions Provision for un-audited tax periods	(a)	1.479	1.408	1.479	1.408
Provision for bringing the stores in their primary condition according to the lease contracts	(b)	120	120	120	120
Total long-term provisions		1.599	1.528	1.599	1.528
Short-term provisions Provision for computer guarantees	(c)	608	608	608	608
Total short-term provisions		608	608	608	608
Total Provisions		2.207	2.136	2.207	2.136

(a). The Company had formed a provision of  $\in$  1.479 thousand, in order to cover the event of additional taxes in case of audit from the tax authorities for the un-audited periods (aggravation for the period 71 th. euro). Concerning the other companies of the group, no such provision has been formed on the basis that any extra burden will be non-material. The un-audited tax periods are presented in note 22.

**(b).** The Company has formed a provision for restoring the stores in their primary condition according to the lease contracts.

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(c). The Company has formed provision of total amount of  $\in$  608 thousand for computer guarantees given to its customers. The provision is revaluated at the end of each fiscal year.

## 18. Deferred Income (Figures in thousand €)

The investment that took shape in Magoula Attikis, came under the provisions of the development law 3299/2004 (subjection decision 32278/YPE/4/00513/N.3299/2004). Part of government grant amounted to  $\notin 2.153$  th., received by the company during the 3rd quarter of 2010.

State grants are posted in their value when there is the certainty that the grant will be collected and the Group will comply to all the relevant terms.

The state grants that are intended for the purchase of tangible assets are posted under long term liabilities and are posted in the Income Statement through the method of depreciation based on remaining lifetime of the fixed assets that the grant refers to. For this period 01/01/2011-31/03/2011 the depreciation of grants come up to 38 th. Euro.

The state grants that concern expenses are deferred and posted directly in Income Statement, when the granted expense is posted, so that the expense and the income is matched.

STATE GRANTS	THE G	ROUP	THE COMPANY		
	<u>31/03/2011</u>	<u>31/12/2010</u>	<u>31/03/2011</u>	<u>31/12/2010</u>	
Long Term	1.901	1.939	1.901	1.939	
Short Term (Note 21)	151	151	151	151	
	2.052	2.090	2.052	2.090	

## 19. Suppliers and related short-term liabilities (Figures in thousand €)

SUPPLIERS AND RELATED SHORT- TERM LIABILITIES	THE GROUP		THE COMPANY		
	<u>31/03/2011</u>	<u>31/12/2010</u>	<u>31/03/2011</u>	<u>31/12/2010</u>	
Trade payables	34.727	47.234	34.429	46.958	
Advance payments	1.969	1.833	1.968	1.825	
Dividends payable	63	63	62	63	
Liabilities to insurance companies	669	1.405	669	1.405	
Deferred Income (Note 20)	151	151	151	151	
Other short-term liabilities	4.884	4.618	4.855	4.606	
Financial Derivative	247	281	247	281	
	42.710	55.585	42.381	55.289	

Suppliers and related short-term liabilities on March 31<sup>st</sup> 2011 are analyzed as follows:

All the aforementioned liabilities are short-term and there is no need to be discounted at the date of the balance Sheet. The financial derivative regards an Interest Rate Swap. The nominal value of the related contract was 6.000 euro and was valuated for 31.12.2010 from the bank.

The amount of 247 th. euro appears as a liability (reserve of valuation 197 th euro, deffered tax asset 49 th euro). The effect of the period 01.01.2011 - 31.03.2011 comes up to 49 th euro, which is depicted in the Statement of Comprehensive Income and Statement of changes in Net Equity.

## 20. Income tax expense (Figures in thousand €)

The income tax expense comes from the deduction of the profits after tax of the non deductible expenses that are not recognized from the tax authorities. These expenses are recalculated at each Balance Sheet date.

INCOME TAX EXPENSE	THE GROUP		THE CO	MPANY
	<u>31/03/2011</u>	<u>31/03/2010</u>	<u>31/03/2011</u>	<u>31/03/2010</u>
Income tax expense	808	85	808	85
Deferred income tax	(398)	147	(398)	146
Tax Audit Differences	0	0	0	0
Provision for un-audited tax periods	71	71	71	71
	482	302	481	301

# 21. Related party transactions(Figures in thousand €)

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The intra-company transactions can be analyzed as follows:

Intra-company transactions 31-03-2011										
		Intra-company purchases								
Intra-company sales	PLAISIO COMPUTERS S.A.	PLAISIO Estate S.A.	ELNOUS S.A.	PLAISIO COMPUTERS J.S.C.	PLAISIO Estate J.S.C.	BULDOZA S.A.	Total			
PLAISIO COMPUTERS S.A.	-	0	0	677	0	15	692			
PLAISIO Estate S.A.	366	-	0	0	0	0	366			
ELNOUS S.A.	0	0	-	0	0	0	0			
PLAISIO COMPUTERS J.S.C.	3	0	0	-	0	0	3			
PLAISIO Estate JSC	0	0	0	0	37	0	37			
BULDOZA S.A.	0	0	0	0	0	-	0			
Total	369	0	0	677	37	15	1.098			

Intra-company transactions 31-03-2010									
	Intra-company purchases								
Intra-company sales	PLAISIO COMPUTERS S.A.	PLAISIO Estate S.A.	ELNOUS S.A.	PLAISIO COMPUTERS J.S.C.	PLAISIO Estate J.S.C.	BULDOZA S.A.	Total		
PLAISIO COMPUTERS S.A.	-	0	0	1.274	0	0	1.274		
PLAISIO Estate S.A.	326	-	0	0	0	0	326		
ELNOUS S.A.	0	0	-	0	0	0	0		
PLAISIO COMPUTERS J.S.C.	0	0	0	-	0	0	0		
PLAISIO Estate JSC	0	0	0	38	-	0	38		
BULDOZA S.A.	0	0	0	0	0	-	0		
Total	326	0	0	1.312	0	0	1.638		

Intra-company receivables – liabilities 31-03-2011										
		Intra-company liabilities								
Intra- company receivables	PLAISIO COMPUT ERS S.A.	PLAISIO Estate S.A.	ELNOUS S.A.	PLAISIO COMPUTER S J.S.C.	PLAISIO Estate J.S.C.	BULDOZA S.A.	Total			
PLAISIO COMPUTERS S.A.	-	0	0	570	0	2	572			
PLAISIO Estate S.A.	70	-	0	0	0	0	70			
ELNOUS S.A. PLAISIO COMPUTERS	0	0	-	0	0	0	0			
J.S.C.	0	0	0	-	0	0	0			
PLAISIO Estate JSC	0	0	0	0	-	0	0			
BULDOZA S.A.	0	0	0	0	0	-	0			
Total	70	0	0	570	0	2	642			

Intra-company receivables – liabilities 31-12-2010										
	Intra-company liabilities									
Intra- company receivables	PLAISIO COMPUTERS S.A.	PLAISIO Estate S.A.	ELNOUS S.A.	PLAISIO COMPUTERS J.S.C.	PLAISIO Estate J.S.C.	BULDOZA S.A.	Total			
PLAISIO Computers S.A.	-	7	0	653	0	401	1.061			
PLAISIO Estate S.A.	38	-	0	0	0	0	38			
ELNOUS S.A.	0	0	-	0	0	0	0			
PLAISIO COMPUTERS J.S.C.	10	0	0	-	0	0	10			
PLAISIO Estate JSC	0	0	0	0	-	0	0			
BULDOZA S.A.	0	0	0	0	0	-	0			
Total	48	7	0	653	0	401	1.109			

The transactions with the members of the Board of Directors and the Management from the beginning of the period are analyzed as follows:

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Transactions with members of the Board of Directors and Key Managers	01/01 - 3	1/03/2011
	The Group	The company
Transactions with members of the Board of Directors and Key Managers	148	148
Claims to members of the Board of Directors and Key Managers	35	35
Liabilities to members of the Board of Directors and Key Managers	0	0

Transactions with members of the Board of Directors and Key Managers	01/01 - 31/03/2010		
	The Group	The company	
Transactions with members of the Board of Directors and Key Managers	148	148	
Claims to members of the Board of Directors and Key Managers	20	20	
Liabilities to members of the Board of Directors and Key Managers	0	0	

## 22. Litigations

There are no litigations or other forms of commitments for the fixed assets of the companies of the Group. The un-audited tax periods of the companies of the Group are presented as follows:

Company	Un-audited tax periods		
PLAISIO COMPUTERS S.A.	2006–2010		
PLAISIO COMPUTERS J.S.C.	2004-2010		
PLAISIO Estate JSC	2004-2010		
PLAISIO Estate SA	2010		

The relevant provisions are presented in note 17. There is a tax audit for 2006, 2007, 2008 in progress, the audit has not been completed till the date of approval of financial statements for the period of 01.01-31.03.2011, by the Board of Directors.

### 23. Profit per Share

Profit per share is calculated with the weighted average of the issued shares of the company on March  $31^{st}$  2011, which were 22.080.000 shares (December  $31^{st}$  2010 – 22.080.000 shares).

	THE GROUP		THE COMPANY	
	<u>31/03/2011</u>	31/03/2010	<u>31/03/2011</u>	<u>31/03/2010</u>
Profit attributable to equity holders of the				
Company (in th €)	1.495	837	1.446	792
No of shares (in th €)	22.080	22.080	22.080	22.080
Basic earnings per share (€ per share)	0,0695	0,0379	0,0677	0,0359

#### 24. Dividend per Share

On March 1<sup>st</sup> 2011, the Board of Directors of the company proposed the distribution of dividend of total amount of 1.104 th  $\in$  (per share 0,05  $\in$  gross amount) from the profit of the year 2010, which is under the approval of the General Shareholder Meeting, which will take place on May 16<sup>th</sup> 2011.

According to article 14 of the law 3843/2011 (Government Gazette No. 60), the profits that the companies distribute as dividend, a tax of 21% is withheld.

According to IFRS, the aforementioned dividend is included in the Net Equity of the company on March 31st 2011, after the approval of the General Shareholders' Meeting; it will be transferred from the Net Equity to other short-term liabilities

## 25. Number of personnel

The Group and the Company's employed personnel on March 31st 2011 were 1.215 and 1.165 employees respectively. On March 31st 2010 of the Group and the Company's employed personnel were 1.301 and 1.243 employees respectively.

### 26. Post balance sheet events

There are no post balance sheet events, concerning the Group or the Company, which require the restatement of the Financial Statements, according to the IFRS.

Magoula, May 3d 2011

The Chairman of the BoD & Managing Director

The Vice President

The Chief Financial Officer

George Gerardos A.Δ.T. N 318959 Konstantinos Gerardos A.Δ.T. AE632801 Filippos Karagounis A.Δ.T. AH 583372

These financial statements and notes on the financial statements have been translated to English from the original statutory notes that have been prepared in the Greek language. In the event that differences exist between this translation and the original Greek language financial statements, the Greek language financial statements will prevail over this document for the statement over the s